







A GlobeScan/SustainAbility Survey

Rate the Raters 2012

May 2010

Phase 1

Look Back & Current State



Examine the evolution of the ratings agenda over the last decade

Sept 2010

Phase 2

Taking Inventory



Inventory
over 100
ratings and
identify key
themes and
patterns

Feb 2011

Phase 3

Uncovering Best Practice



Analyze 21
ratings to
assess best
practices and
areas for
improvement

July 2011

Phase 4

The Future of Ratings



Articulate our vision for the future of ratings

Fall 2012

Phase 5

Ratings in 2012





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Polling the experts

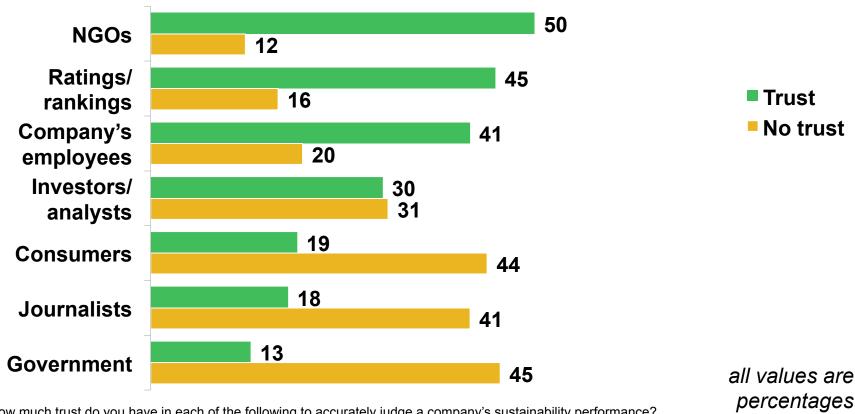
Respondents

- Online survey in June 2012
- 850 sustainability professionals responded
- 60%+ respondents have >10 years experience
- 70 countries represented
- From business, government, NGOs, academia



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Who do experts trust most to judge a company's sustainability performance?

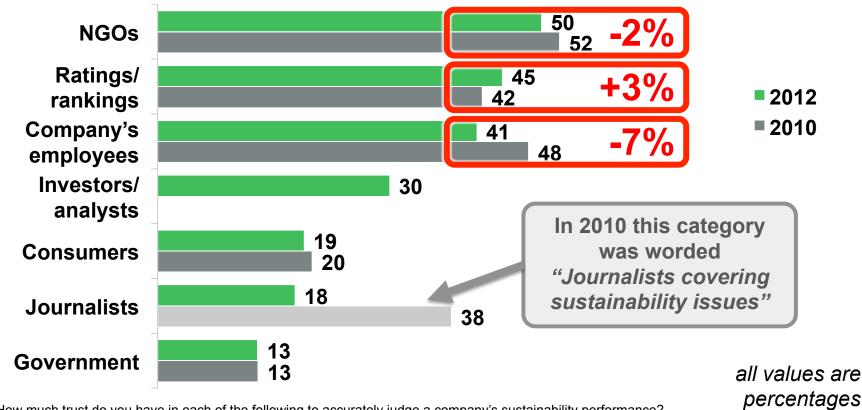


Q. How much trust do you have in each of the following to accurately judge a company's sustainability performance? Please use the 5-point scale provided, where 1 is "no trust at all" and 5 is "a great deal of trust."



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Who do experts trust most to judge a company's sustainability performance? Compared to 2010

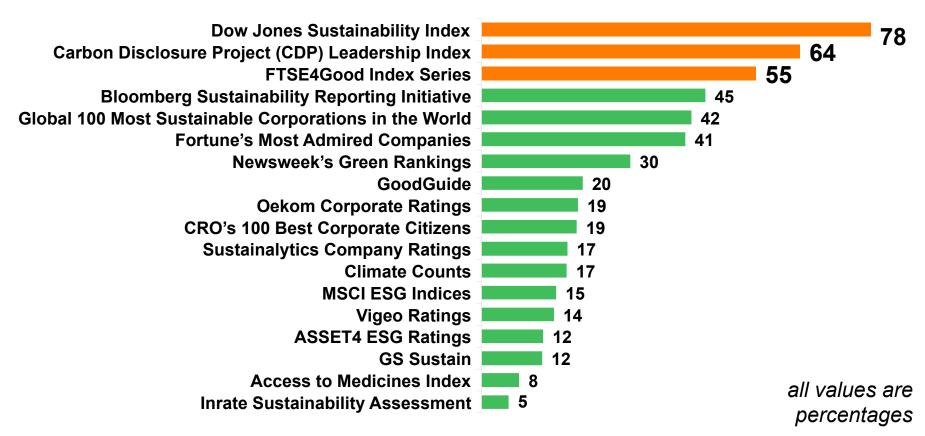


Q. How much trust do you have in each of the following to accurately judge a company's sustainability performance? Please use the 5-point scale provided, where 1 is "no trust at all" and 5 is "a great deal of trust."



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Which ratings and rankings are experts at least somewhat familiar with?





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How credible do experts find particular ratings and rankings to be?

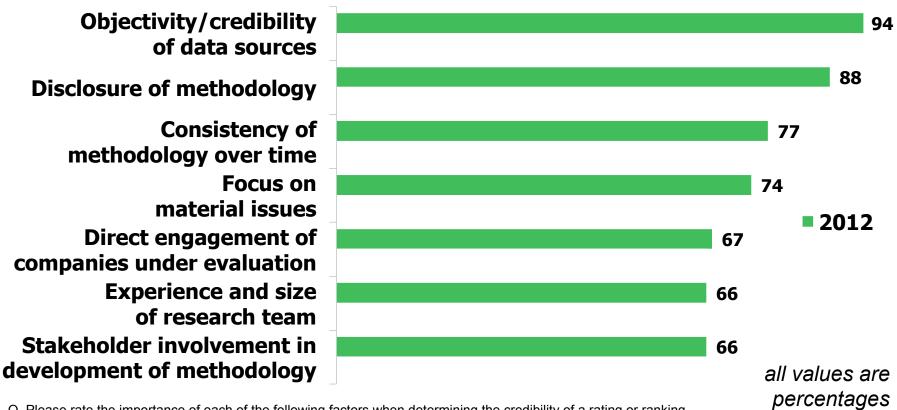


Q. How credible do you find the following ratings and rankings to be? Please use the 5-point scale provided, where 1 is "not at all credible" and 5 is "very credible." Only respondents at least somewhat familiar with a rating were asked.



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What factors do experts believe contribute most to the credibility of a rating?

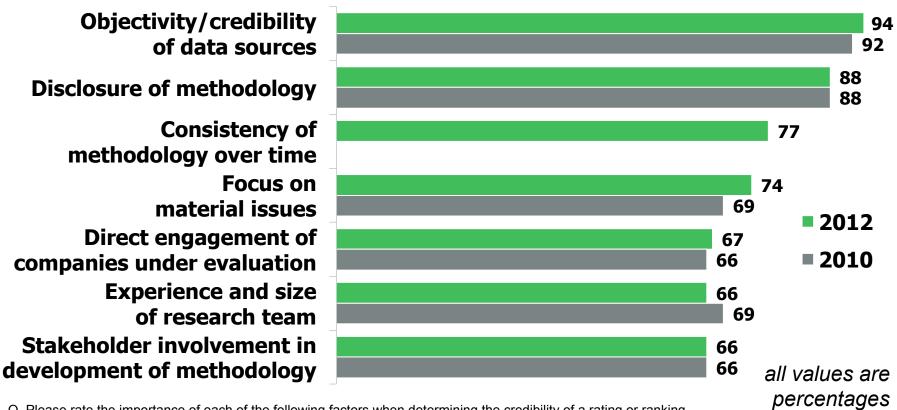


Q. Please rate the importance of each of the following factors when determining the credibility of a rating or ranking. Please use the 5-point scale provided, where 1 is "no importance" and 5 is "very high importance."



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What factors do experts believe contribute most to the credibility of a rating? *Compared to 2010*

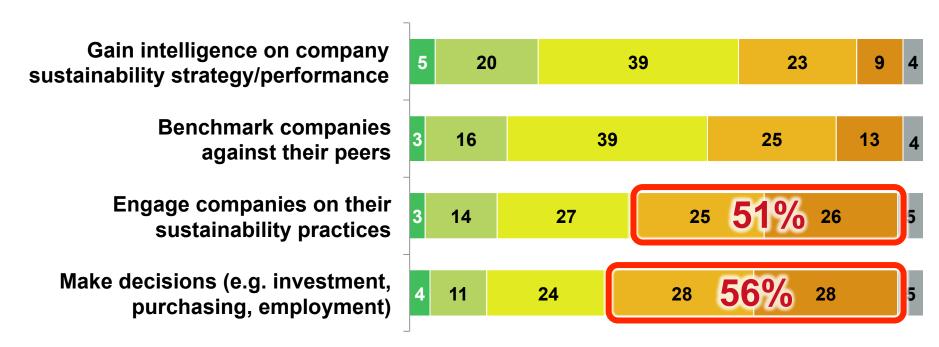


Q. Please rate the importance of each of the following factors when determining the credibility of a rating or ranking. Please use the 5-point scale provided, where 1 is "no importance" and 5 is "very high importance."



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How often do experts use ratings and rankings, and for what are they used?



- At least once per week
- Once every few months
- Never

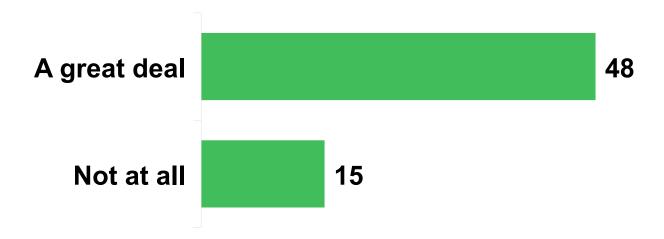
- At least once per month
- Once per year or less
- Don't Know or N/A

all values are percentages



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Do experts believe ratings and rankings improve overall corporate sustainability performance?



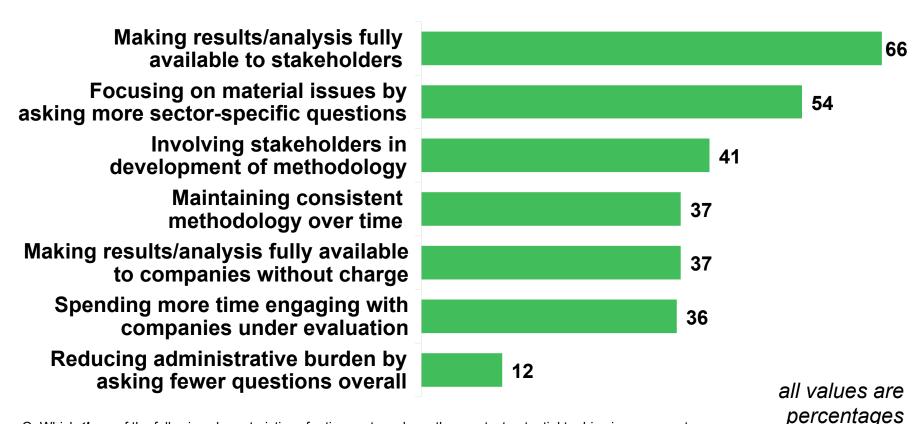
all values are percentages

Q. To what extent, if at all, do you think sustainability ratings and rankings are improving overall corporate sustainability performance? Please use a scale of 1 to 5 where 1 means "not at all" and 5 means "a great deal."



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Which 3 rating characteristics could drive biggest change in corporate sustainability performance?



Q. Which *three* of the following characteristics of rating systems have the greatest potential to drive improvement in overall corporate sustainability performance? Please select up to three answers.

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